



AUTHENTIC ACCESSIBLE CARE



COMPANY PROFILE



At Cinfa we firmly believe that our work can help people to lead fuller, healthier lives.



AUTHENTIC ACCESSIBLE CARE

Our commitment to people and their health can be found in each of our products and in each country in which we operate.

We know that we have the trust of the millions who have used our products for years, but we want to go further still, and think that we are also collaborating to create a better world, full of life.

WE BELIEVE IN OUR VALUES

Our values have guided us for more than 45 years, helping us to grow consistently and sustainably.

We are humble when it comes to assessing our successes and recognising our errors, honest when we take decisions and transparent in our actions. We have always trusted in people and are committed to building a relationship of future.

But above all, we have worked rigorously to optimise resources and to be efficient at all times, because we know that the best result is one that benefits society as a whole.

We are an international company that has grown without losing sight of its essence and deeply-rooted beliefs.

We believe in people.

/ People's health and well-being move us / **We are enthusiastic** about what we do / **We innovate** to guarantee the highest quality of our products / **We give our best** to each project / We are committed to the future and the development of society / **The challenges that move us drive us forward** /

OUR COMMITMENT


The people who make Cinfa exert a responsible citizenship through our contribution to health as a company as well as a committed part of society.

We want to give back to the world what has been given to us, because we want to protect what really matters: our future.

That is why we have firmly committed to environmental conservation. The business model we are developing acknowledges the importance of minimizing its ecological footprint and reducing natural resource consumption.

But most of all, we care for people. It has been more than 20 years since we first started collaborating with non-profit making entities, which promote socio-occupational integration of persons with intellectual disabilities. And we keep working on a daily basis so that health becomes a global right, through our small contribution to international cooperation, by helping the world's most disadvantaged populations.





/ Cinfa has been working for more than 45 years
to improve life for you and yours /

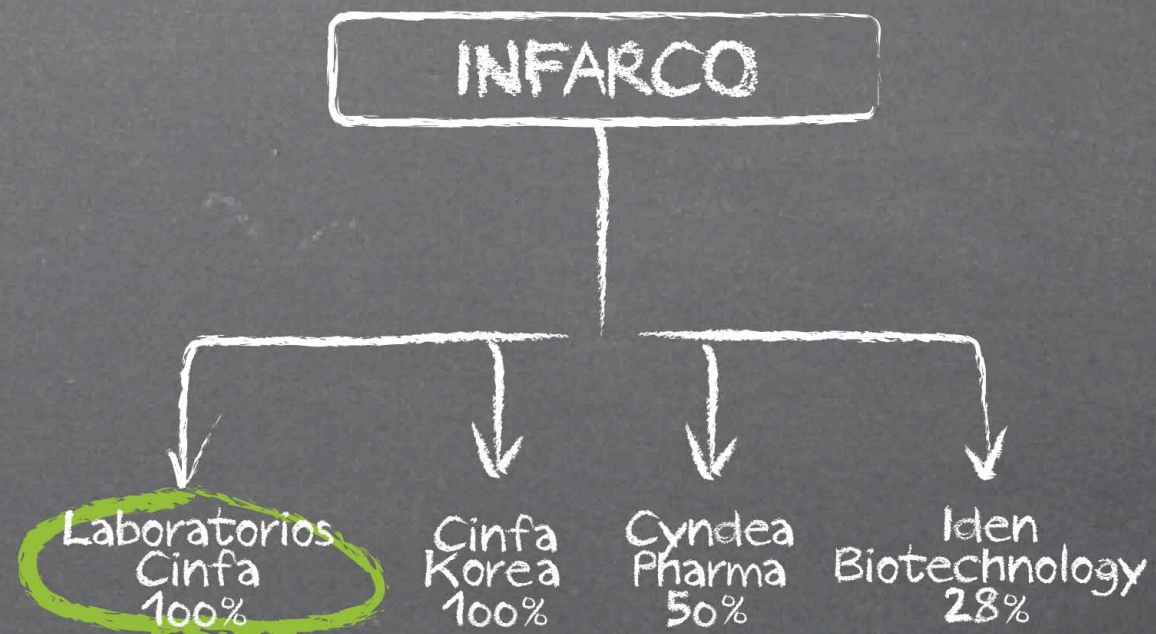
You have pushed us to always offer you the best; you have demanded the highest quality from us. Today, thanks to you, we've reached the top, developing products in Europe for the world.

We have more than 900 people pouring all their enthusiasm and efforts into developing and manufacturing the more than 1.100 product forms included in our portfolio.

Working day by day for you, so you can enjoy a healthier life.

45 years at the forefront

An established group



Turnover of € 344 million in 2013

Business units



Spain

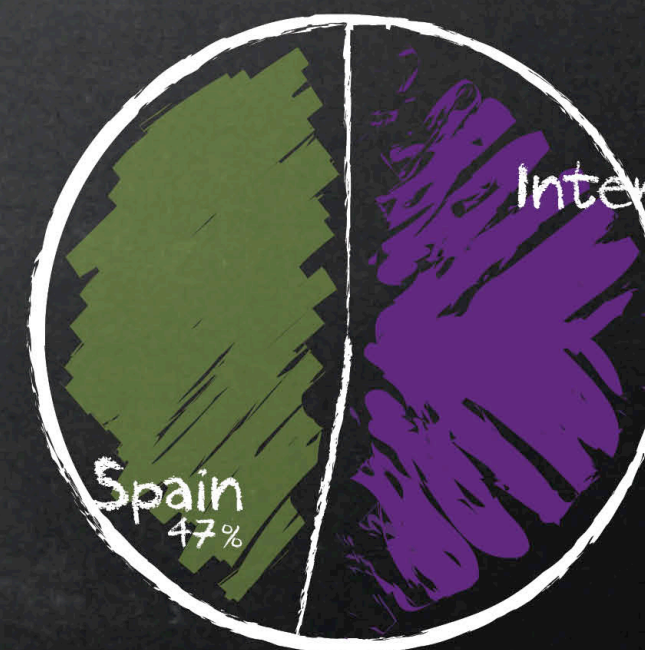
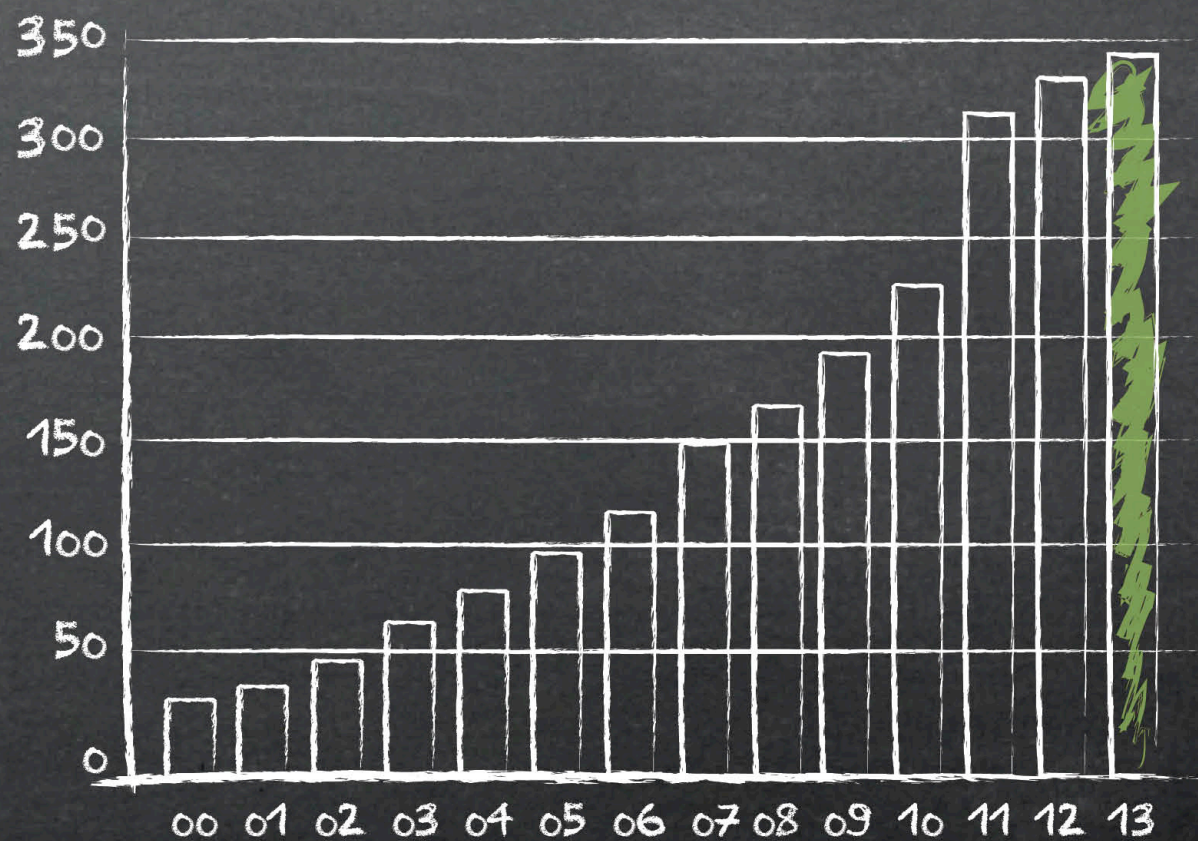
- A - Generics 77 %
- B - OTCs 16 %
- C - Dermo 1 %

International

- D - Generics + OTCs + Dermo 6 %

Product launches

Sales 2000-2013 (million euros)




International 53%

Spain 47%

We have a firm international commitment

Of the 118 new products launched in 2013 53% were destined for the international market.



/ We are concerned about people
and their health all over the world /

We develop our products in Spain in compliance with the strictest quality standards of the European Medicines Agency (EMA), offering solutions in 50 countries all around the world.

We adapt to each market, country and person, adjusting our portfolio and presentations to the needs of the countries where we operate, complying with each country's requirements.

in 50 countries in the world

2011-2013 investment
40,3 million in production capacity
euros

Two industrial production plants

Cinfa controls the entire production process of its products, from development and manufacturing to their marketing.

We have two industrial plants in Navarra, a benchmark region for technology and innovation in Spain.

Our research, development, manufacturing and logistics management facilities occupy a total area of 50,000 m². We also have a Highly-Specialised Generic Drugs plant where oncological and immunosuppressant products are manufactured.

Cinfa Quality

All of our products are developed according to the strictest quality standards, in compliance with European Medicines Agency regulations (EMA).

- Cinfa Quality Certificates
- European GMP and GLP
 - Cosmetics
 - Pesticides for human use
 - Antiseptics for human use
 - Foodstuffs
 - ISO 9001, ISO 14001 and OHSAS 18001

planned investment
in production capacity 2014-2016
54 million
euros



/ Research and innovation,
the cornerstones of Cinfa /

The culture of research and innovation is part of our essence, our attitude. We, at Cinfa, innovate in all areas of our work. It's our way of always providing you with products of the highest quality. In order to address the arising challenges in our day to day, we encourage creative thinking, individual initiatives and team work.

R&D&i





R&D&i

Be+ Cell Energy Booster® Cinfa innovation

Be+ Cell Energy Booster is an exclusive active developed by Be+ based on protein micro-capsulation. This active ingredient increases in 40% skin's cell's energy, significantly improving the effectiveness of our anti-aging treatments.



/ In 2013, we have successfully completed the development of 27 products /
/ We cooperate with more than 80 universities and international research centers /
/ Our Scientific Area currently manages more than 75 projects in different stages of development /

Committed to innovation

At Cinfa we offer our clients a wide portfolio of generic drugs, as well as over-the-counter (OTC) products with a real, differential and innovative value.

This commitment is backed by research and innovation, with an investment of €47 million in the last three years and planned investments of €74 million for 2014-2016.

We continue moving forward

In the field of skin care, Be+ is working in new micro-capsulated active ingredients focused on restoring required energy levels for skin cells to perform their functions optimally.

Moreover, in the nutrition field Cinfa has come with the development of new nutrition solutions (N^{so}) and cutting edge research on future nutraceuticals with patented active ingredients. All those initiatives require Cinfa's R+D+I team to work in collaboration with different companies, technology centers, foundations and universities.

Highly Specialised Generic Drugs

Product launches such as Anastrozole and Letrozole are clear examples of our capacity to develop highly specialised generic drugs.

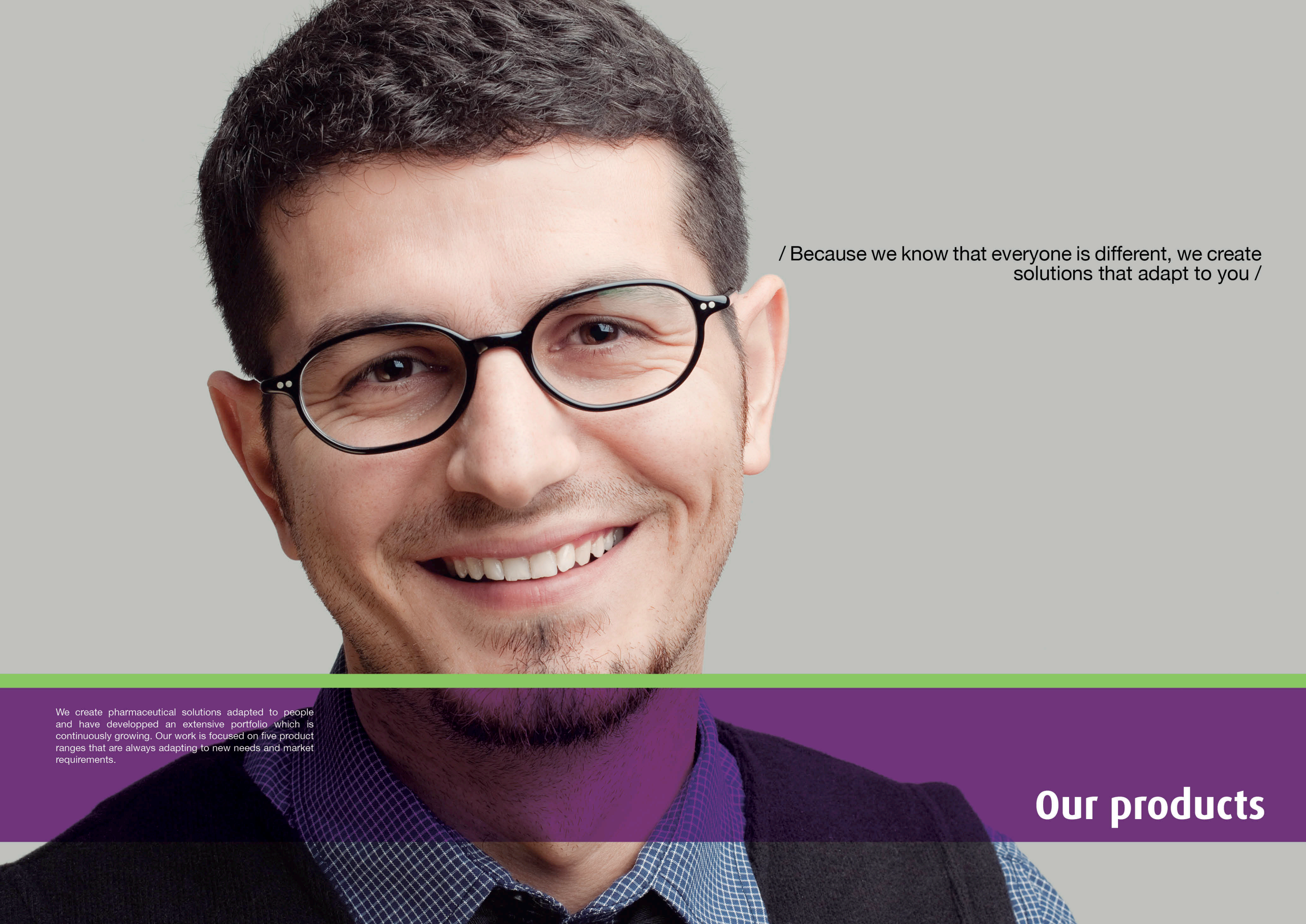
Another of our outstanding developments is Tacrolimus, approved for marketing in 26 countries in Europe.



Cinfa's Scientific Area

Cinfa's Scientific Area comprises 58 doctors, graduates and technical experts in Pharmacy, Chemistry, Medicine and Biology.

It is currently managing more than 75 projects in different stages of development, working in cooperation with 80 universities and research centres in Europe, America and Asia.



/ Because we know that everyone is different, we create solutions that adapt to you /

We create pharmaceutical solutions adapted to people and have developed an extensive portfolio which is continuously growing. Our work is focused on five product ranges that are always adapting to new needs and market requirements.

Our products

Generic Drugs

/ We are leaders in the Spanish generic* drug market /
/ We are present in all therapeutic areas
with more than 400 presentations /
/ All our products are bioequivalent /

* In terms of volume. Source: IMS 2013



Production plant for Highly-Specialised Generic Drugs

Highly Specialised Generic Drugs

Cinfa has a specific production plant for Highly Specialised Generic Drugs.

Highly Specialised Generic Drugs are used in specific therapeutic areas such as oncology and transplants.

Technically, their pharmaceutical and clinical development is highly complex and special measures need to be taken during the manufacturing processes of these drugs.

A commercial success

Atorvastatine Cinfa is one of Cinfa's commercial successes accounting for 10% of total turnover for generics.



Extensive Experience

650 million units of generic drugs manufactured since our first launch in 1998.

Branded Generics

In 2013, Cinfa launched its first branded generics in the Persian Gulf region, one of our main commitments in international markets.

Bioequivalent products

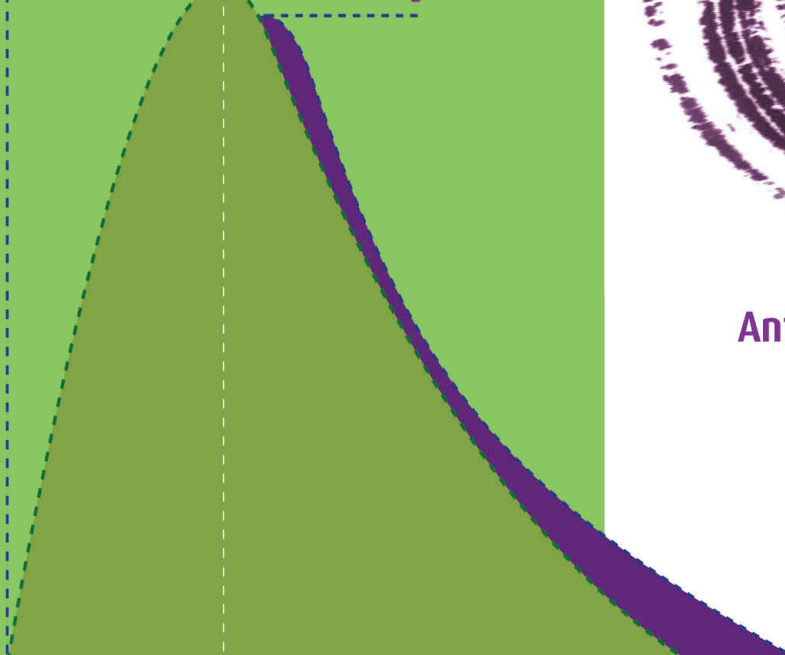
All of our generic drugs are bioequivalent, guaranteeing that our treatments are as effective as the reference products.

To ensure their quality, all generics have to pass strict tests that clinically verify their bioequivalence. These are performed at external research centres authorised by the European Medicines Agency (EMA).

Bioequivalents to the reference product in each market

At Cinfa we adapt to each market. This is why our generic drug developments, are adapted not only to branded products, but also have the specific properties of the reference product in the specific market.

cinfa
Generic Drug Branded drug



/ We are present in all therapeutic areas with more than 400 presentations /





Consumer health

Pharmagrip Dúo

We have a wide range of products for consumer healthcare. Pharmagrip Dúo is a leader in the area of anti-flu formulations. Its innovative product form, which requires no water, makes it an ideal solution that adapts to users' pace of life.

/ We are Spain's first-largest manufacturer of over-the-counter products (OTC)* /

/ N^S® Nature System: prevention through nutrition /

* Source: IMS 2013



OTCs
Respibien, Pharmagrip Dúo and Cinfatós Jarabe are examples of our OTC products

Therapeutic areas

Our OTC portfolio covers a wide spectrum of therapeutic areas: antihistaminics, analgesics, anti-flu, antitussives, decongestant nasal, dermatological, laxatives...

Nutrition and health solutions N^S®

Ns is Cinfa's advanced line of research in nutrition and healthcare in the field of prevention.

Thanks to the most innovative technologies for obtaining extracts, N+S solutions have been formulated using unique active ingredient combinations.

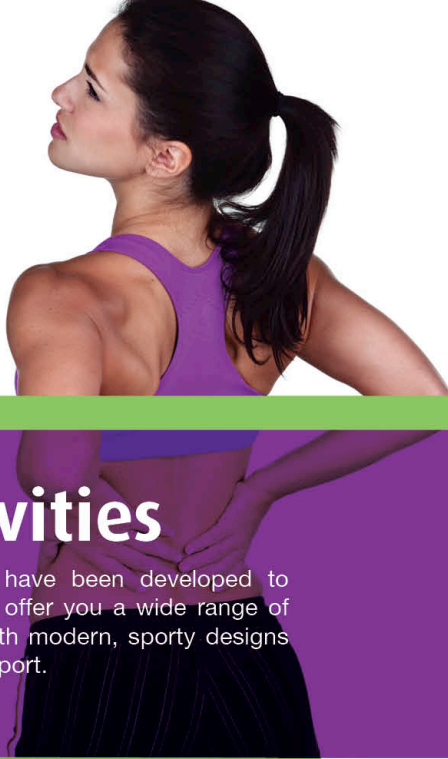
It consists of 10 nutritional solutions grouped into 5 areas:

- Cardiovascular health.
- Women's health.
- Sleep and health.
- Digestive health.
- Diet and health.

Adapted to each market

We always think about our target markets when we develop our products, adapting presentations and packaging, and complying with their specific pharmaceutical regulations.





Sports activities

Cinfa's orthopaedic products have been developed to aid the practice of sports. We offer you a wide range of thermal neoprene products, with modern, sporty designs for perfect grip whatever your sport.

Farmalastic

/ We are leaders in Spain
with a 43,1% market share* /

* Source: IMS 2013



Innovation and design for healthy feet

A significant proportion of the population suffers from some kind of foot pain. That's why we offer a wide range of podiatry products that provide you with high quality protection.

A wide range of products

Our Farmalastic brand of orthopaedic products has been developed to prevent and treat venous and skeletal-muscle conditions.

Stockings, joint supports (for wrists, knees and elbows, slings, neck supports, thermal neck, heat-cold packs), corsets, thermal neoprene, clogs (relax, comfort, micro-massage), bandages.





Be + Cell Protection Complex® is an innovative biotechnologically produced active ingredient that protects the

Be+

Photoprotection Be+ Cell Protection Complex®

All our solar treatments:
UVA and UVB protection
Water resistant
For sensitive skins
Hypoallergenic
Dermatologically tested
Paraben free
Allergen-free perfumes

/ Cinfa focuses its research on Cellular Energy /
/ Exceptional textures even for the most sensitive skins /
/ Treatments adapted to each consumer's needs /

Be+ Cell Energy Booster, your skin's cellular energy

The scientific team behind Be+ by Cinfa has conducted research studies and developed new, innovative substances, patent pending, based on the cell senescence concept.

Be+ cell Energy Booster is an innovative ingredient who gives the cells back their capacity of producing the energy they lose with time and increase it by 40%.

Only then your skin will be healthy and ready to make the maximum of Be+ anti-aging treatments, since cosmetic actives do not achieve the same results over a powerless cell.



Specific treatments for beautiful and healthy skin:

Cinfa's Be+, skincare brand comprises 55 products in 14 ranges.

Our treatments are:

- Tested on sensitive and reactive skins
- Dermatologically tested
- Paraben free
- Allergenic fragrance free
- Fragrance free eye contour in order to minimize eye discomfort risk

/ Only teamwork guarantees
long-term relationships of trust /

We create pharmaceutical solutions for other big laboratories around the world. We offer them a wide range of molecules managed by our team at Cinfa.

B2B



Licensing out

- / We have a wide variety of molecules in different stages of development /
- / A service fully-customised to our clients' needs /
- / We have innovative production plants /

A service fully-customised to our clients' needs

We offer a comprehensive service, adapted to our clients, providing them with the most modern, innovative production capacities for oral, solid and liquid forms.

We manage all stages of a product, from development and market registration through manufacturing.

Based on our experience, quality and flexibility, other important pharmaceutical companies trust us to develop generic drugs, which they market under their own brands.

European Quality

All our products comply with European Medicines Agency regulations (EMA).

This means we guarantee high quality European drugs developed for any market in the world.

Currently, we are also working to certificate Cinfa with the FDA standards.

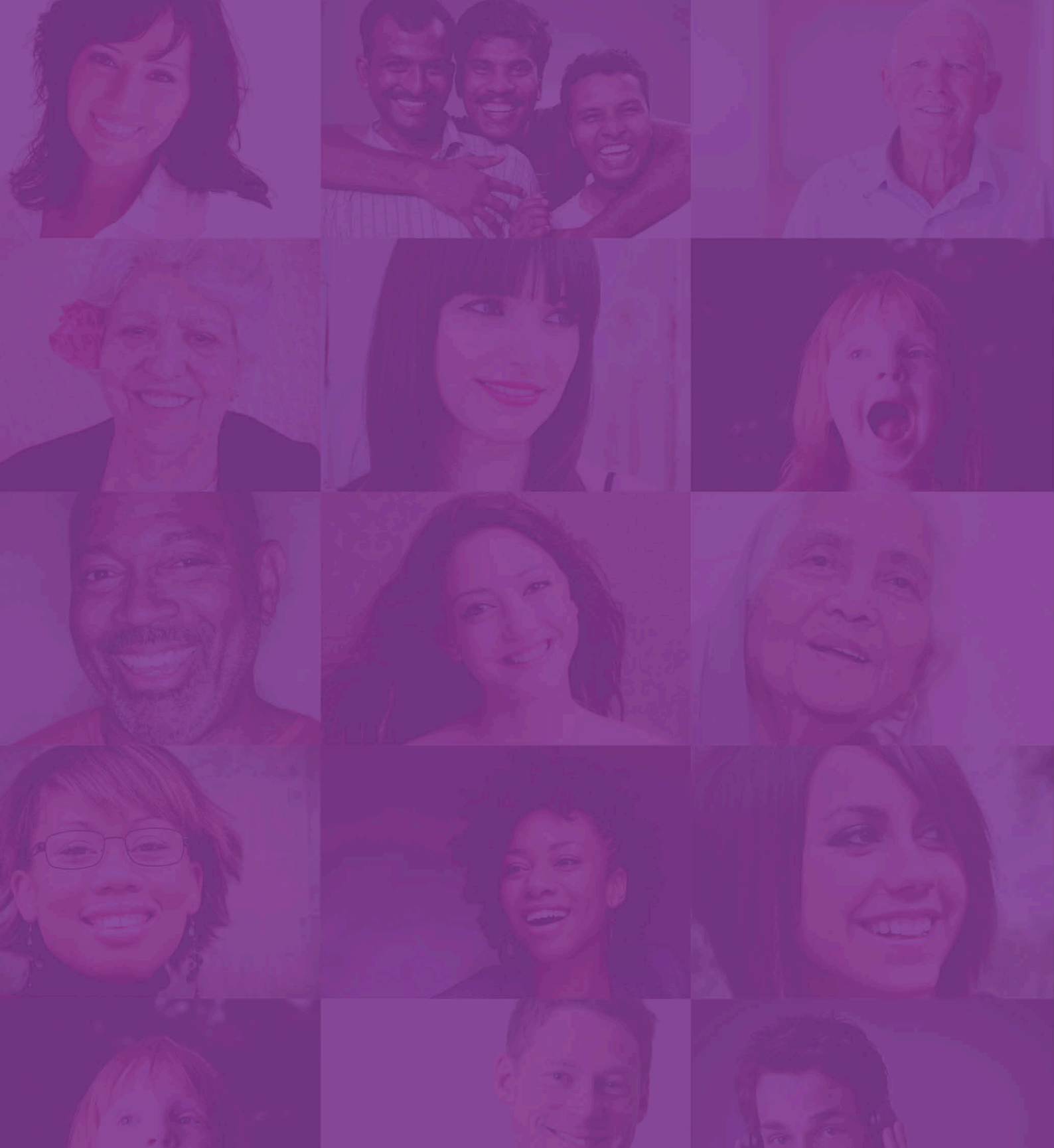


We help our clients to develop new drugs quickly and efficiently

We have extensive experience in product developments for other companies. This allows us to stay ahead, offering our clients the solutions they need and providing them with medications quickly and efficiently.

Experience backed by a team that manages more than 75 molecules with developments in more than 50 countries around the world.





Cinfa Olloki
Travesía de Roncesvalles, nº1
Polígono de Olloki
31699 Olloki
Navarra SPAIN

Cinfa Areta
Olaz-Chipi, 10
Polígono Areta
31620 Huarte-Pamplona
Navarra SPAIN



T +34 948 33 50 05

cinfa@cinfa.com
www.cinfa.com
www.cinfainternational.com



June 2014