



AUTHENTIC ACCESSIBLE CARE



COMPANY PROFILE



At Cinfa we firmly believe that our work can help people to lead fuller, healthier lives.



AUTHENTIC ACCESSIBLE CARE

Our commitment to people and their health can be found in each of our products and in each country in which we operate.

We know that we have the trust of the millions who have used our products for years, but we want to go further still, and think that we are also collaborating to create a better world, full of life.

WE BELIEVE IN OUR VALUES

Our values have guided us for more than 49 years, helping us to grow consistently and sustainably.

We are humble when it comes to assessing our successes and recognising our errors, honest when we take decisions and transparent in our actions. We have always trusted in people and are committed to building a relationship of future.

But above all, we have worked rigorously to optimise resources and to be efficient at all times, because we know that the best result is one that benefits society as a whole.

We are an international company that has grown without losing sight of its essence and deeply-rooted beliefs.

We believe in people.

/ People's health and well-being move us / **We are enthusiastic** about what we do / **We innovate** to guarantee the highest quality of our products / **We give our best** to each project / We are committed to the future and the development of society / **The challenges that move us drive us forward** /

OUR COMMITMENT

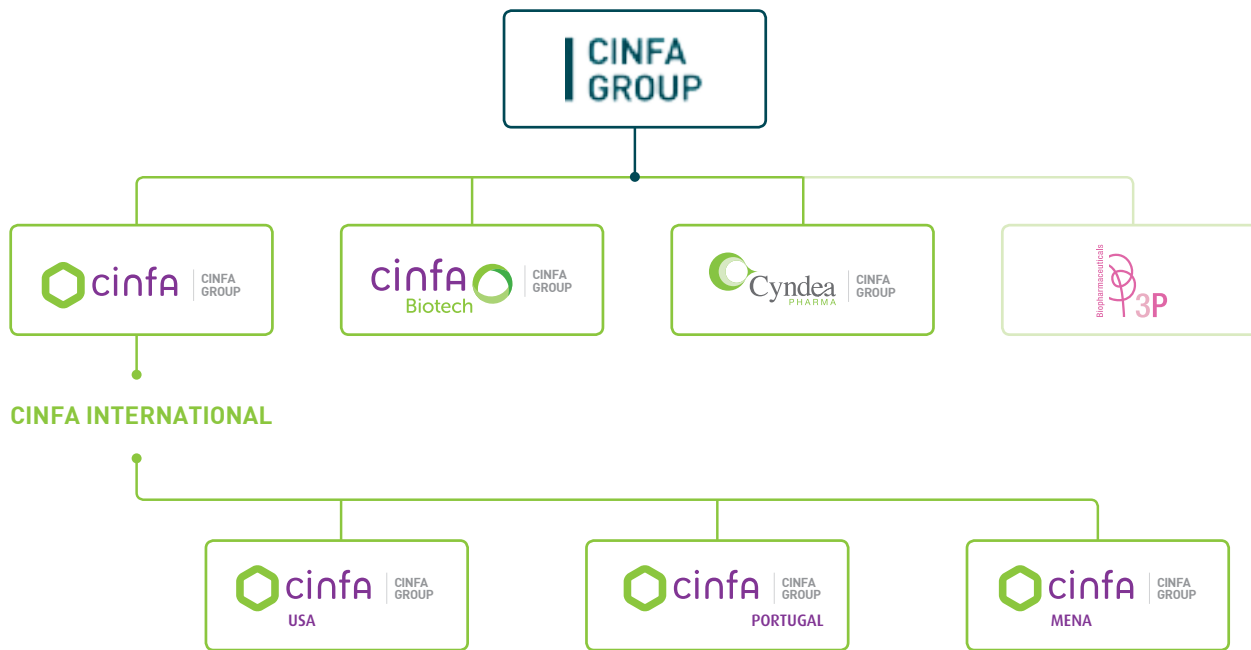
The people who make Cinfa exert a responsible citizenship through our contribution to health as a company as well as a committed part of society.

We want to give back to the world what has been given to us, because we want to protect what really matters: our future.

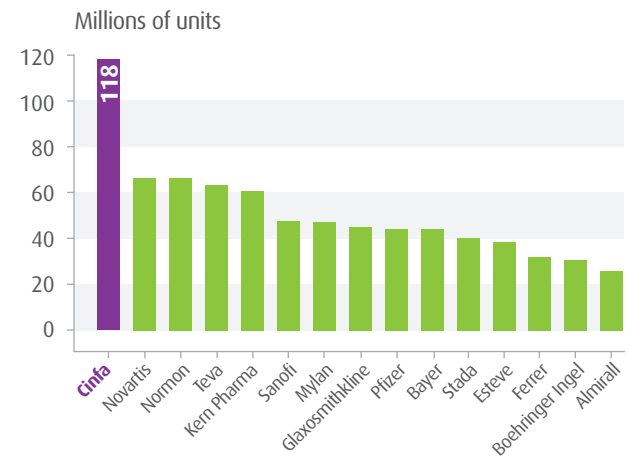
That is why we have firmly committed to environmental conservation. The business model we are developing acknowledges the importance of minimizing its ecological footprint and reducing natural resource consumption.

But most of all, we care for people. It has been more than 20 years since we first started collaborating with non-profit making entities, which promote socio-occupational integration of persons with intellectual disabilities. And we keep working on a daily basis so that health becomes a global right, through our small contribution to international cooperation, by helping the world's most disadvantaged populations.

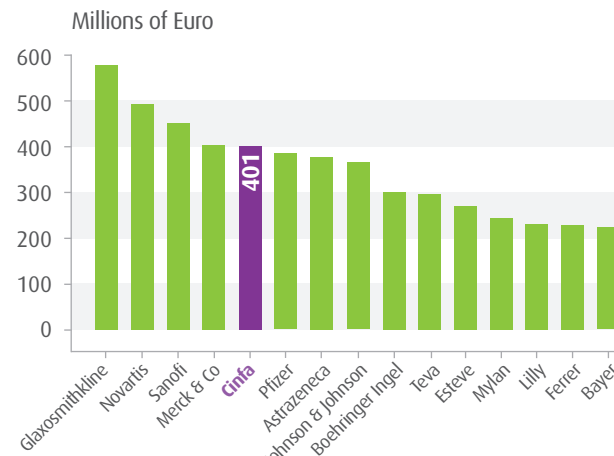




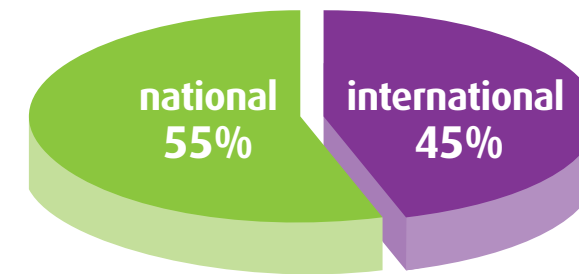
/ Turnover of 337 million in 2016 /



Source: IMS April 2017 Market (OTC, Brands and EFG)



Source: IMS April 2017 Drug Market (OTC, Brands and EFG)



PRODUCT LAUNCHES

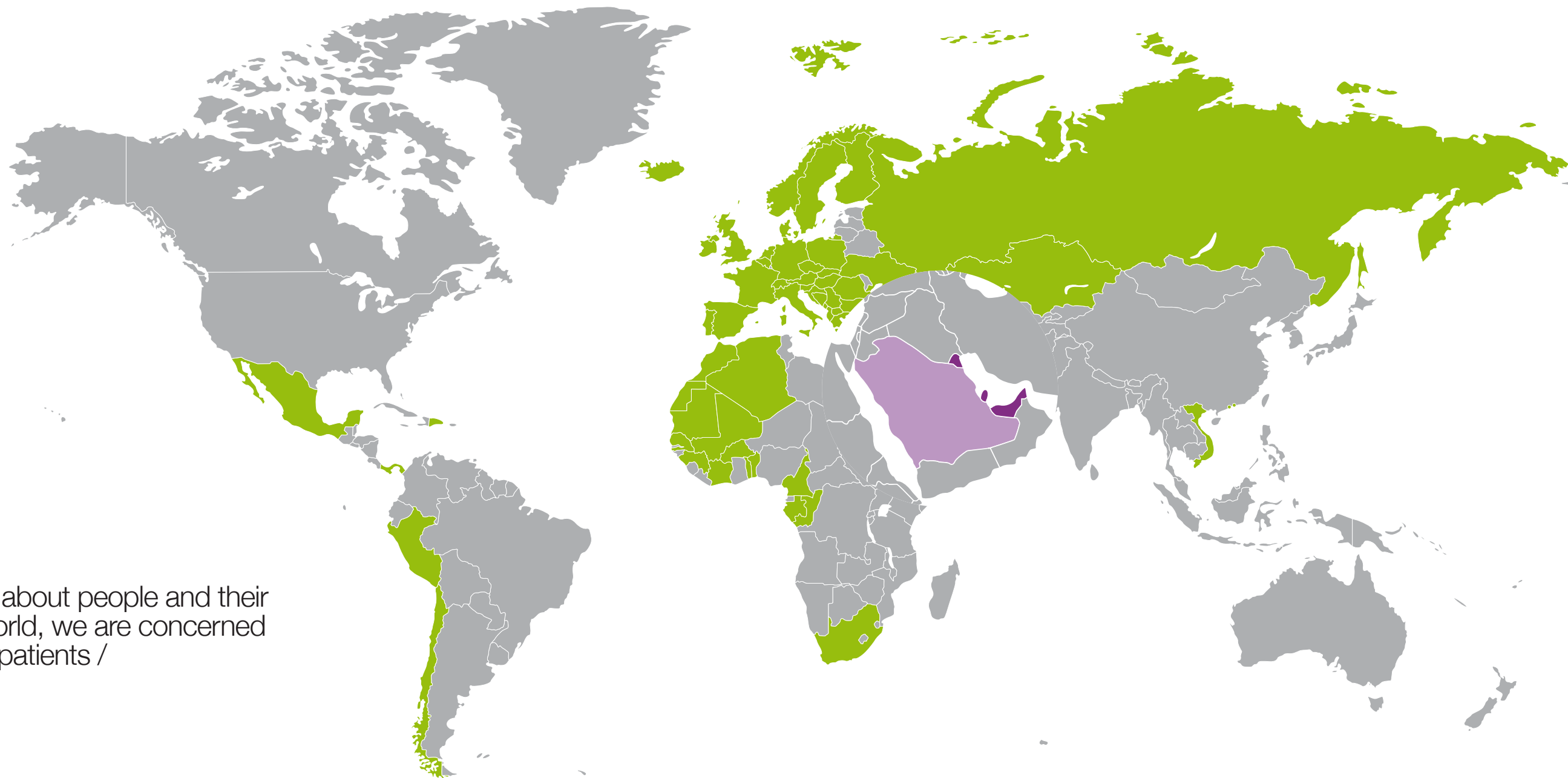
We have a firm international commitment. 60 products were launched in 2016 and 45% of them, were destined to the international market

1st
manufacturer
 in Spain for **units** of drugs dispensed in retail pharmacies.

1st
manufacturer
 in **national** capital securities and **fifth** in the Spanish market.

Cinfa corporate data

/ We are concerned about people and their health all over the world, we are concerned about you and your patients /



■ 55 countries all over the world

CINFA is present in more than 55 countries all over the world. It is likewise immersed in an internationalization project in order to continue to expand its frontiers, both with its own brand and with selling to third parties.

Cinfa worldwide

/ Research and innovation,
the cornerstones of Cinfa /

The culture of research and innovation is part of our essence, our attitude. We, at Cinfa, innovate in all areas of our work. It's our way of always providing you with products of the highest quality. In order to address the arising challenges in our day to day, we encourage creative thinking, individual initiatives and team work.

R&D&i

Generic Drugs

/ We are **leaders in the Spanish generic drug market** with more than 500 pharmaceutical presentations and 160 molecules in all therapeutic areas /

Since 1998, when we launched our first generic drug, up to today, Cinfa has sold more than 1,000 million units of generic drugs always keeping the same goal in mind: to offer bioequivalent generic drugs while ensuring their utmost quality and their access to all the people. To offer the same guaranty, effectiveness and safety than the reference medicinal product.



OTC

/ Because we know that everyone is different, we create **solutions that adapt to you**. That is the reason why Cinfa introduces a wide OTC vademecum developed to offer the newest and more convenient pharmaceutical presentations for today's lifestyle /

All our drugs are adapted to the countries where they are marketed at; we adapt pharmaceutical presentations and packaging to meet both specific pharmaceutical regulations and peoples' needs in each country.



Farmalastic

/ Our Farmalastic brand is **specialized in orthopaedics** and offers a wide range of products for the prevention and treatment of venous and musculoskeletal conditions as well as for facilitating sports practice /

All our products are designed based in two critical pillars: innovation and design, using high quality materials in order to ensure the effectiveness of the treatment and maximum comfort while using the product.

Farmalastic has become a leader brand in Spain, with 45% market share.



Be+

/ Cinfa has created a range of **high tolerance dermo-cosmetic treatments** formulated to act upon cellular functions and help recover, equilibrate and reinforce skin's natural potential, providing an instant feeling of comfort /

Be+ provides a wide range of treatments certified by effectiveness and tolerance studies, all of them conducted under dermatological control.



N^s

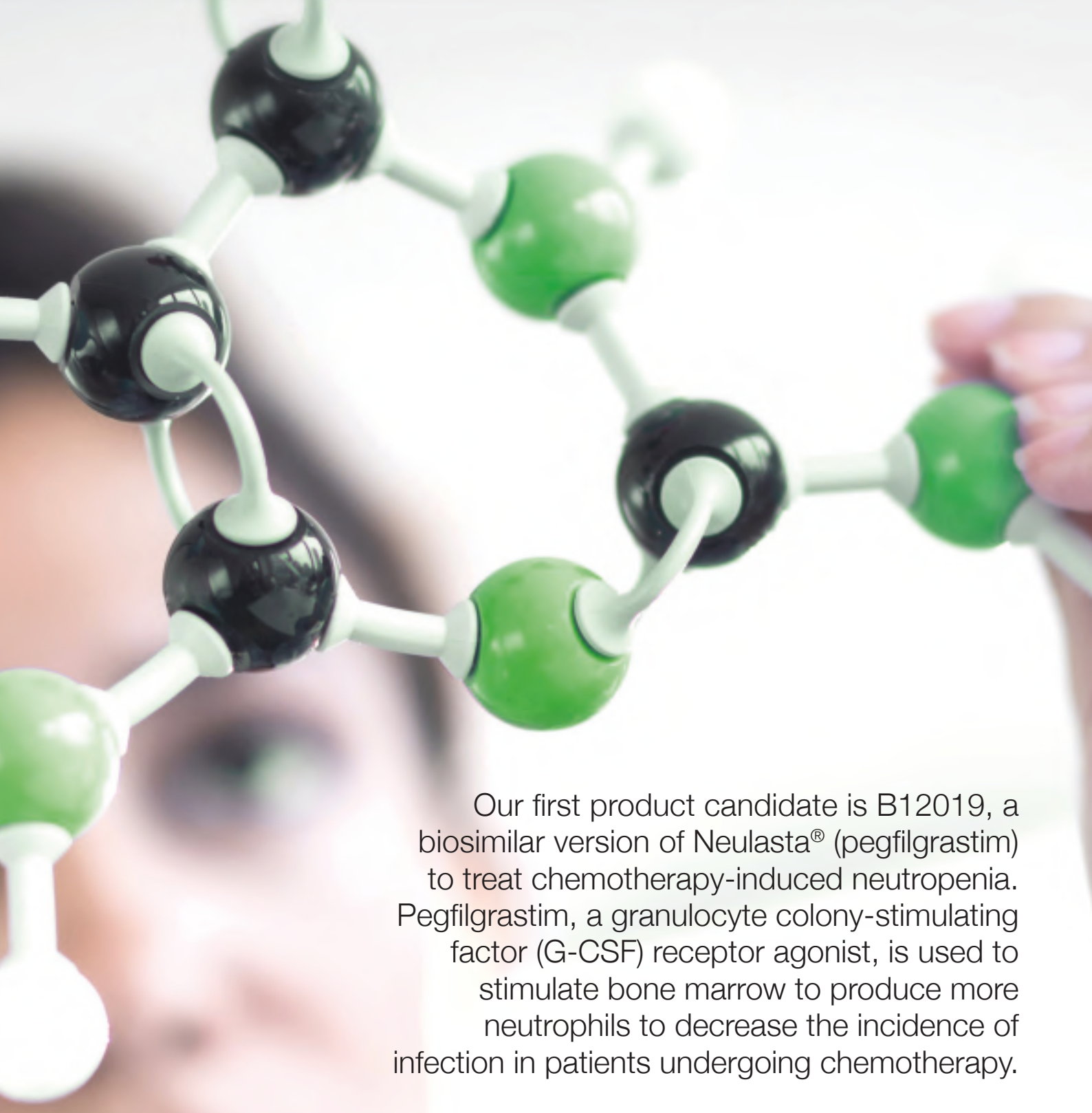
/ Our laboratory has developed N+S Nature System, a new **cutting-edge research line on nutrition and health**. It is oriented to health prevention and improvement of the quality of life through nutrition /

These nutritional supplements are composed by active ingredients with proven physiological effects and have innovative formulations that provide the adequate dose of nutrients necessary for a proper functioning of the body. They also help preventing health conditions by being the complement to a healthy and balanced diet.



We have over 1,370 presentations divided into five product lines: generic medicines from all therapeutic areas; health-care medicines; mobility solutions with the Farmalastic brand; an own skincare line under the brand Be+; and an advanced nutritional research line, Ns Nutritional System. The laboratory can count on the services of a thousand professionals who are inspired by a common health project: providing quality pharmaceutical solutions for citizen health and welfare.

Accessible health solutions



Our first product candidate is B12019, a biosimilar version of Neulasta® (pegfilgrastim) to treat chemotherapy-induced neutropenia. Pegfilgrastim, a granulocyte colony-stimulating factor (G-CSF) receptor agonist, is used to stimulate bone marrow to produce more neutrophils to decrease the incidence of infection in patients undergoing chemotherapy.

Cinfa Biotech is the biosimilar company of the Spanish Cinfa group. We develop, manufacture and commercialise high-quality biosimilars. Our goal is to achieve a premier position within the global biosimilar market. We do our business on a fully integrated level, combining our specialist expertise in early- and late-stage biosimilar development and in global commercialisation of biosimilars.

Cinfa Biotech commences business operations.

Cinfa Biotech treats first subjects in pegfilgrastim biosimilar clinical trial.

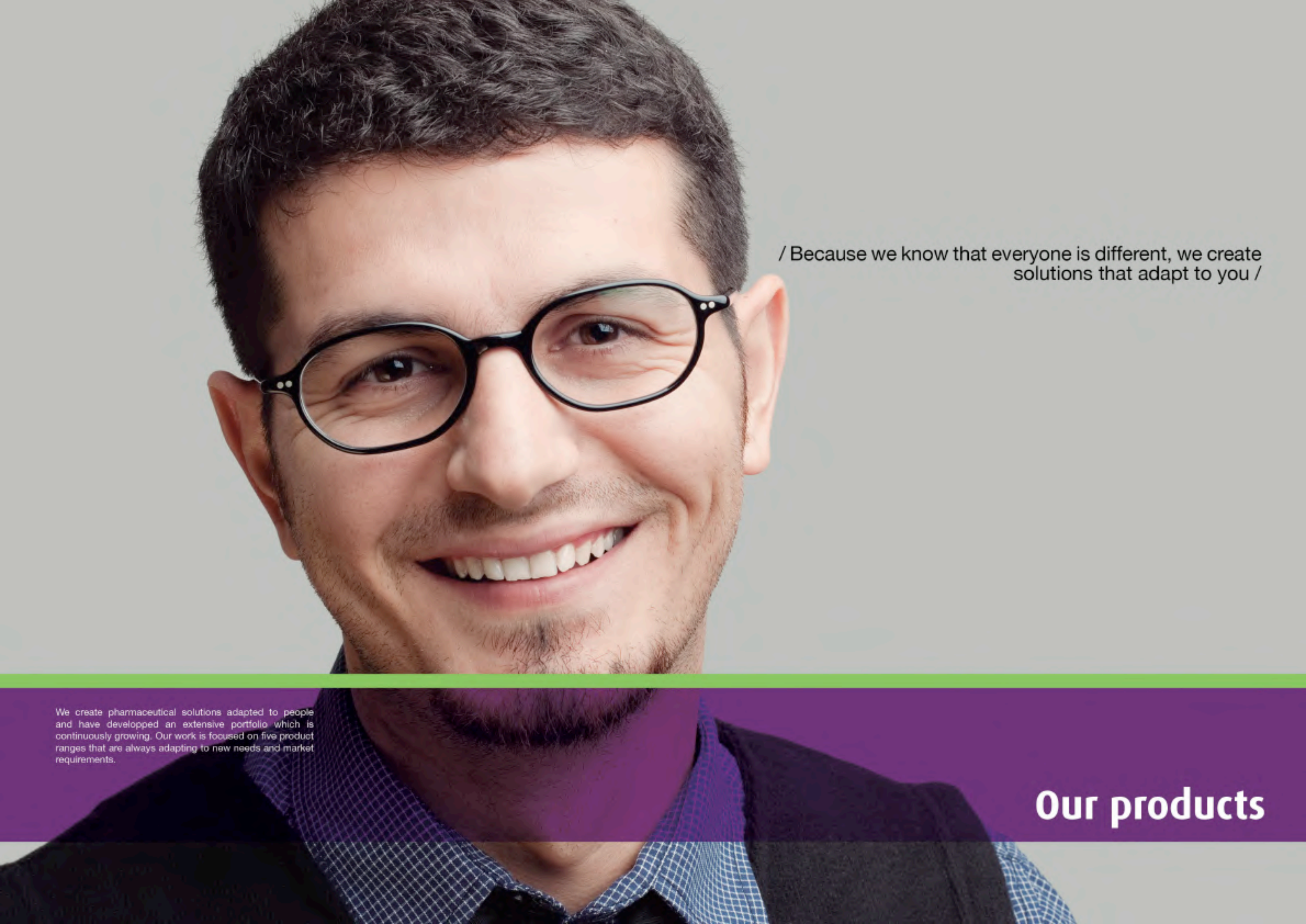
Cinfa Biotech announces positive top-line clinical data of pegfilgrastim biosimilar candidate B12019.
Cinfa Biotech starts second clinical study of pegfilgrastim biosimilar candidate B12019.
Cinfa Biotech publishes clinical data abstract at the 58th American Society of Hematology (ASH) Annual Meeting 2016.

Cinfa Biotech announces positive top-line data from second clinical study with pegfilgrastim biosimilar candidate B12019.

2013
December
2015
November
2016
July
September
December
2017
May



Dedicated to biosimilars



/ Because we know that everyone is different, we create solutions that adapt to you /

We create pharmaceutical solutions adapted to people and have developed an extensive portfolio which is continuously growing. Our work is focused on five product ranges that are always adapting to new needs and market requirements.

Our products

Generic Drugs

- / We are leaders in the Spanish generic* drug market /
- / We are present in all therapeutic areas with more than 400 presentations /
- / All our products are bioequivalent /

* In terms of volume. Source: IMS 2013



Production plant for Highly-Specialised Generic Drugs

Highly Specialised Generic Drugs

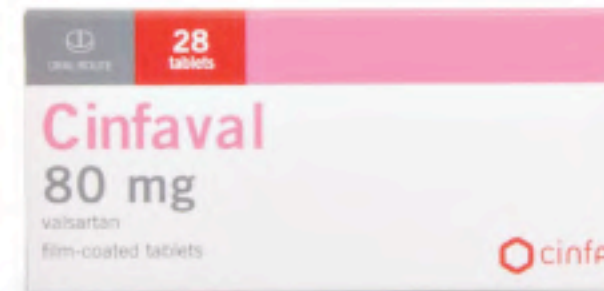
Cinfa has a specific production plant for Highly Specialised Generic Drugs.

Highly Specialised Generic Drugs are used in specific therapeutic areas such as oncology and transplants.

Technically, their pharmaceutical and clinical development is highly complex and special measures need to be taken during the manufacturing processes of these drugs.

A commercial success

Atorvastatine Cinfa is one of Cinfa's commercial successes accounting for 10% of total turnover for generics.



Extensive Experience

650 million units of generic drugs manufactured since our first launch in 1998.

Branded Generics

In 2013, Cinfa launched its first branded generics in the Persian Gulf region, one of our main commitments in international markets.

Bioequivalent products

All of our generic drugs are bioequivalent, guaranteeing that our treatments are as effective as the reference products.

To ensure their quality, all generics have to pass strict tests that clinically verify their bioequivalence. These are performed at external research centres authorised by the European Medicines Agency (EMA).

Bioequivalents to the reference product in each market

At Cinfa we adapt to each market. This is why our generic drug developments, are adapted not only to branded products, but also have the specific properties of the reference product in the specific market.

Cinfa
Generic Drug Branded drug

/ We are present in all therapeutic areas with more than 400 presentations /





Pharmagrip Dúo

We have a wide range of products for consumer healthcare. Pharmagrip Dúo is a leader in the area of anti-flu formulations. Its innovative product form, which requires no water, makes it an ideal solution that adapts to users' pace of life.

Consumer health

/ We are Spain's first-largest manufacturer of over-the-counter products (OTC)* /

/ N^S® Nature System: prevention through nutrition /

* Source: IMS 2013



Nutrition and health solutions N^S®

Ns is Cinfa's advanced line of research in nutrition and healthcare in the field of prevention.

Thanks to the most innovative technologies for obtaining extracts, N+S solutions have been formulated using unique active ingredient combinations.

It consists of 10 nutritional solutions grouped into 5 areas:

- Cardiovascular health.
- Women's health.
- Sleep and health.
- Digestive health.
- Diet and health.

OTCs
Respien, Pharmagrip Dúo and Cinfatós Jarabe are examples of our OTC products



Therapeutic areas

Our OTC portfolio covers a wide spectrum of therapeutic areas: antihistaminics, analgesics, anti-flu, antitussives, decongestant nasal, dermatological, laxatives...

Adapted to each market

We always think about our target markets when we develop our products, adapting presentations and packaging, and complying with their specific pharmaceutical regulations.



Farmalastic

Sports activities

Cinfa's orthopaedic products have been developed to aid the practice of sports. We offer you a wide range of thermal neoprene products, with modern, sporty designs for perfect grip whatever your sport.

/ We are leaders in Spain
with a 43,1% market share* /

* Source: IMS 2013



Innovation and design for healthy feet

A significant proportion of the population suffers from some kind of foot pain. That's why we offer a wide range of podiatry products that provide you with high quality protection.

A wide range of products

Our Farmalastic brand of orthopaedic products has been developed to prevent and treat venous and skeletal-muscle conditions.

Stockings, joint supports (for wrists, knees and elbows), slings, neck supports, thermal neck, heat-cold packs), corsets, thermal neoprene, clogs (relax, comfort, micro-massage), bandages.





Be + Cell Protection Complex® is an innovative biotechnologically produced active ingredient that protects the

Be+

Photoprotection Be+ Cell Protection Complex®

All our solar treatments:
UVA and UVB protection
Water resistant
For sensitive skins
Hypoallergenic
Dermatologically tested
Paraben free
Allergen-free perfumes

/ Cinfa focuses its research on Cellular Energy /
/ Exceptional textures even for the most sensitive skins /
/ Treatments adapted to each consumer's needs /

Be+ Cell Energy Booster, your skin's cellular energy

The scientific team behind Be+ by Cinfa has conducted research studies and developed new, innovative substances, patent pending, based on the cell senescence concept.

Be+ cell Energy Booster is an innovative ingredient who gives the cells back their capacity of producing the energy they lose with time and increase it by 40%.

Only then your skin will be healthy and ready to make the maximum of Be+ anti-aging treatments, since cosmetic actives do not achieve the same results over a powerless cell.



Our treatments are:

- Tested on sensitive and reactive skins
- Dermatologically tested
- Paraben free
- Allergenic fragrance free
- Fragrance free eye contour in order to minimize eye discomfort risk

Specific treatments for beautiful and healthy skin:

Cinfa's Be+, skincare brand comprises 55 products in 14 ranges.

/ Only teamwork guarantees
long-term relationships of trust /

We create pharmaceutical solutions for other big laboratories around the world. We offer them a wide range of molecules managed by our team at Cinfa.

B2B



Licensing out

- / We have a wide variety of molecules in different stages of development /
- / A service fully-customised to our clients' needs /
- / We have innovative production plants /

A service fully-customised to our clients' needs

We offer a comprehensive service, adapted to our clients, providing them with the most modern, innovative production capacities for oral, solid and liquid forms.

We manage all stages of a product, from development and market registration through manufacturing.

Based on our experience, quality and flexibility, other important pharmaceutical companies trust us to develop generic drugs, which they market under their own brands.

European Quality

All our products comply with European Medicines Agency regulations (EMA).

This means we guarantee high quality European drugs developed for any market in the world.

Currently, we are also working to certificate Cinfra with the FDA standards.



We help our clients to develop new drugs quickly and efficiently

We have extensive experience in product developments for other companies. This allows us to stay ahead, offering our clients the solutions they need and providing them with medications quickly and efficiently.

Experience backed by a team that manages more than 75 molecules with developments in more than 50 countries around the world.





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